



# Energy Efficiency:

## Where is the bang for your buck?

# Overview

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Building  
Energy  
Usage



Building  
Envelope



LED  
Lighting



Mechanical  
Systems



Energy  
Star

# Building Energy Usage

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# Typical \$/sf for buildings



*Buildings Energy Data Book: 3.3 Commercial Sector Expenditures*

*March 2012*

## 3.3.9 2003 Energy Expenditures per Square Foot of Commercial Floorspace and per Building, by Building Type

	Per Square Foot (\$2010)	Per Building (\$2010 thousand)		Per Square Foot (\$2010)	Per Building (\$2010 thousand)
Food Service	4.88	27.2	Mercantile	2.23	38.1
Food Sales	4.68	26.0	Education	1.43	36.6
Health Care	2.76	68.0	Service	1.39	9.1
Public Order and Safety	2.07	32.0	Warehouse and Storage	0.80	13.5
Office	2.01	29.8	Religious Worship	0.76	7.8
Public Assembly	1.73	24.6	Vacant	0.34	4.8
Lodging	1.72	61.5	Other	2.99	65.5

Note(s): Mall buildings are no longer included in most CBECs tables; therefore, some data is not directly comparable to past CBECs.

Source(s): EIA, 2003 Commercial Buildings Energy Consumption and Expenditures: Consumption and Expenditures Tables, Oct. 2006, Table 4; and EIA, Annual Energy Review 2010, Oct. 2011, Appendix D, p. 353 for price deflators.



# Typical \$/sf for buildings



*Buildings Energy Data Book: 3.1 Commercial Sector Energy Consumption*

*March 2012*

## 3.1.9 2003 Commercial Delivered Energy Consumption Intensities, by Principal Building Type and Vintage (1)

Building Type	Consumption (kBtu/SF)			Building Type	Consumption (kBtu/SF)		
	Pre-1959	1960-1989	1990-2003		Pre-1959	1960-1989	1990-2003
Health Care	178.1	216.0	135.7	Education	77.7	88.3	80.6
Inpatient	230.3	255.3	253.8	Service	62.4	86.0	74.8
Outpatient	91.6	110.4	84.4	Food Service	145.2	290.1	361.2
Food Sales	205.8	197.6	198.3	Religious Worship	46.6	39.9	43.3
Lodging	88.2	111.5	88.1	Public Order & Safety	N.A.	101.3	110.6
Office	93.6	94.4	88.0	Warehouse & Storage	N.A.	38.9	33.3
Mercantile	80.4	91.8	94.4	Public Assembly	61.9	107.6	119.7
Retail (Non-Malls)	74.1	63.7	86.4	Vacant	21.4	23.1	N.A.
Retail (Malls)	N.A.	103.9	99.5	Other	161.3	204.9	125.3

Note(s): 1) See Table 3.1.3 for primary versus delivered energy consumption.

Source(s): EIA, 2003 Commercial Buildings Energy Consumption and Expenditures: Consumption and Expenditures Tables, Oct. 2006, Table C12a.



# What is using your energy?



*Buildings Energy Data Book: 3.1 Commercial Sector Energy Consumption*

## 3.1.13 2003 Commercial Buildings Delivered Energy End-Use Intensities, by Building Activity (Thousand Btu per SF) (1)

	<u>Health Care</u>			<u>Inpatient</u>			<u>Outpatient</u>		
Space Heating	70.4	37.5%	\$1.04	91.8	36.8%	\$0.37	38.1	40.3%	\$0.81
Cooling	14.1	7.5%	\$0.21	18.6	7.5%	\$0.07	7.2	7.6%	\$0.15
Ventilation	13.3	7.1%	\$0.20	20.0	8.0%	\$0.08	3.3	3.5%	\$0.07
Water Heating	30.2	16.1%	\$0.44	48.4	19.4%	\$0.19	2.5	2.6%	\$0.05
Lighting	33.1	17.6%	\$0.49	40.1	16.1%	\$0.16	22.6	23.9%	\$0.48
Cooking	3.5	1.9%	\$0.05	5.6	2.2%	\$0.02	0.0	0.0%	\$0.00
Refrigeration	2.6	1.4%	\$0.04	2.0	0.8%	\$0.01	3.5	3.7%	\$0.07
Office Equipment	1.2	0.6%	\$0.02	1.1	0.4%	\$0.00	1.3	1.4%	\$0.03
Computers	3.4	1.8%	\$0.05	3.9	1.6%	\$0.02	2.6	2.7%	\$0.06
<u>Other</u>	16.1	8.6%	\$0.24	18.1	7.3%	\$0.07	13.2	14.0%	\$0.28
<b>Total</b>	<b>187.7</b>	<b>100%</b>	<b>\$2.76</b>	<b>249.2</b>	<b>100%</b>	<b>\$2.76</b>	<b>94.6</b>	<b>100%</b>	<b>\$2.01</b>

Note(s): 1) Due to rounding, end-uses do not sum to total.

Source(s): EIA, 2003 Commercial Building Energy Consumption Survey, Energy End-Uses, Oct. 2008, Table E.2A.



# What is using your energy?



## System - 001

COOLING COIL PEAK				CLG SPACE PEAK		HEATING COIL PEAK			Terminal Reheat		
Peaked at Time:		Mo/Hr: 7 / 15		Mo/Hr: Sum of		Mo/Hr: Heating Design			TEMPERATURES		
Outside Air:		OADB/WB/HR: 95 / 74 / 97		OADB: Peaks		OADB: -10			SADB	Cooling	Heating
Space Sens. + Lat.	Plenum Sens. + Lat	Net Total	Percent Of Total (%)	Space Sensible	Percent Of Total (%)	Space Peak	Coil Peak	Percent Of Total (%)	Ra Plenum	59.6	79.4
Btu/h	Btu/h	Btu/h		Btu/h		Space Sens	Tot Sens		Return	78.0	65.2
<b>Envelope Loads</b>				<b>Envelope Loads</b>		<b>Envelope Loads</b>			Rt/OA	80.0	49.6
Skylite Solar	0	0	0	0	0	0	0	0.00	Fn MtrTD	0.3	0.0
Skylite Cond	0	0	0	0	0	0	0	0.00	Fn BldTD	0.7	0.0
Roof Cond	0	10,028	2	0	0	0	-14,219	2.66	Fn Frict	2.2	0.0
Glass Solar	73,833	0	12	103,055	40	0	0	0.00	<b>AIRFLOWS</b>		
Glass/Door Cond	9,620	0	2	3,864	1	0	-43,154	8.08	Cooling	Heating	
Wall Cond	6,934	6,346	2	6,991	3	0	-11,532	4.12	Diffuser	16,573	16,573
Partition/Door	0	0	0	0	0	0	0	0.00	Terminal	16,573	16,573
Floor	0	0	0	0	0	0	0	0.00	Main Fan	16,573	16,573
Adjacent Floor	0	0	0	0	0	0	0	0.00	Sec Fan	0	0
Infiltration	29,795	29,795	5	8,307	3	0	-59,648	11.17	Nom Vent	4,226	4,226
Sub Total ==>	120,181	16,374	22	122,216	47	0	-114,334	26.03	AHU Vent	4,226	4,226
<b>Internal Loads</b>				<b>Internal Loads</b>		<b>Internal Loads</b>			Infil	689	689
Lights	19,597	4,899	4	32,860	13	0	0	0.00	MinStop/Rh	16,573	16,573
People	69,093	0	11	37,496	15	0	0	0.00	Return	15,385	15,385
Misc	25,081	0	4	24,197	9	0	0	0.00	Exhaust	3,038	3,038
Sub Total ==>	113,771	4,899	19	94,553	37	0	0	0.00	Rm Exh	1,877	1,877
Ceiling Load	20,172	-20,172	0	17,916	7	0	-24,688	0.00	Auxiliary	0	0
Ventilation Load	0	0	31	0	0	0	-365,703	68.46	Leakage Dwn	0	0
Adj Air Trans Heat	21,591	21,591	3	21,591	8	0	-29,442	6	Leakage Ups	0	0
Dehumid. Ov Sizing	0	0	0	0	0	0	0	0.00	<b>ENGINEERING CKS</b>		
Ov/Undr Sizing	55,910	55,910	9	1,587	1	0	0	0.00	% OA	25.5	25.5
Exhaust Heat	0	-2,701	0	0	0	0	0	0.00	cfm/ft²	1.03	1.03
Sup. Fan Heat	0	58,926	9	0	0	0	0	0.00	cfm/ton	313.73	
Ret. Fan Heat	13,676	13,676	2	0	0	0	0	0.00	ft²/ton	304.02	
Duct Heat Pkup	0	35,856	6	0	0	0	0	0.00	Btu/hr-ft²	39.47	-57.39
Underftr Sup Ht Pkup	0	0	0	0	0	0	0	0.00	No. People	179	
Supply Air Leakage	0	0	0	0	0	0	0	0.00			
Grand Total ==>	331,625	12,076	633,908	257,863	100.00	Grand Total ==>	-168,464	-534,167			

	Total Capacity		COOLING COIL SELECTION					
	ton	MBh	Sens Cap. MBh	Coil Airflow cfm	Enter DB/WB/HR °F °F gr/lb	Leave DB/WB/HR °F °F gr/lb		
Main Clg	52.8	633.9	493.2	16,573	80.0 64.9	70.9	54.3 51.9	55.6
Aux Clg	0.0	0.0	0.0	0	0.0 0.0	0.0	0.0 0.0	0.0
Opt Vent	0.0	0.0	0.0	0	0.0 0.0	0.0	0.0 0.0	0.0
<b>Total</b>	<b>52.8</b>	<b>633.9</b>						

	AREAS		
	Gross Total	Glass ft²	(%)
Floor	16,060		
Part	0		
Int Door	0		
ExFlr	0		
Roof	3,974	0	0
Wall	5,574	1,186	21
Ext Door	0	0	0

	HEATING COIL SELECTION			
	Capacity MBh	Coil Airflow cfm	Ent °F	Lvg °F
Main Htg	-449.4	16,573	54.3	79.4
Aux Htg	0.0	0	0.0	0.0
Preheat	-84.8	16,573	49.6	54.3
Reheat	-280.9	16,573	54.3	70.0
Humidif	-387.5	17,262	0.7	33.7
Opt Vent	0.0	0	0.0	0.0
<b>Total</b>	<b>-921.7</b>			



# Building Envelope

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# Just add more insulation, right?



## MONTHLY UTILITY COSTS

By Design Collaborative

Utility	----- Monthly Utility Costs -----												Total
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
<b>Base Building - Code Minimum</b>													
<b>Electric</b>													
On-Pk Cons. (\$)	2,214	2,001	2,209	2,303	2,998	3,084	3,253	3,150	2,910	2,376	2,134	2,213	30,846
On-Pk Demand (\$)	343	343	343	413	465	491	495	487	463	415	376	343	4,976
<b>Total (\$):</b>	<b>2,557</b>	<b>2,344</b>	<b>2,552</b>	<b>2,716</b>	<b>3,463</b>	<b>3,575</b>	<b>3,748</b>	<b>3,637</b>	<b>3,373</b>	<b>2,791</b>	<b>2,510</b>	<b>2,556</b>	<b>35,822</b>
<b>Gas</b>													
On-Pk Cons. (\$)	992	911	810	554	423	370	358	380	405	568	647	939	7,358
<b>Monthly Total (\$):</b>	<b>3,548</b>	<b>3,255</b>	<b>3,362</b>	<b>3,270</b>	<b>3,886</b>	<b>3,946</b>	<b>4,106</b>	<b>4,017</b>	<b>3,777</b>	<b>3,359</b>	<b>3,158</b>	<b>3,494</b>	<b>43,180</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.69 \$/ft<sup>2</sup>

### Improved Wall Insulation

<b>Electric</b>													
On-Pk Cons. (\$)	2,179	1,969	2,175	2,266	2,948	3,034	3,201	3,099	2,861	2,338	2,100	2,178	30,347
On-Pk Demand (\$)	338	339	338	407	458	484	488	480	456	409	371	338	4,904
<b>Total (\$):</b>	<b>2,517</b>	<b>2,308</b>	<b>2,512</b>	<b>2,673</b>	<b>3,406</b>	<b>3,518</b>	<b>3,689</b>	<b>3,578</b>	<b>3,317</b>	<b>2,747</b>	<b>2,470</b>	<b>2,516</b>	<b>35,251</b>
<b>Gas</b>													
On-Pk Cons. (\$)	947	869	771	527	401	351	338	359	383	539	615	895	6,995
<b>Monthly Total (\$):</b>	<b>3,464</b>	<b>3,177</b>	<b>3,284</b>	<b>3,199</b>	<b>3,808</b>	<b>3,869</b>	<b>4,027</b>	<b>3,937</b>	<b>3,700</b>	<b>3,286</b>	<b>3,085</b>	<b>3,411</b>	<b>42,247</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.63 \$/ft<sup>2</sup>



# What about HP glass?



## MONTHLY UTILITY COSTS

By Design Collaborative

Utility	----- Monthly Utility Costs -----												Total
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
<b>Base Building - Code Minimum</b>													
<b>Electric</b>													
On-Pk Cons. (\$)	2,214	2,001	2,209	2,303	2,998	3,084	3,253	3,150	2,910	2,376	2,134	2,213	30,846
On-Pk Demand (\$)	343	343	343	413	465	491	495	487	463	415	376	343	4,976
<b>Total (\$):</b>	<b>2,557</b>	<b>2,344</b>	<b>2,552</b>	<b>2,716</b>	<b>3,463</b>	<b>3,575</b>	<b>3,748</b>	<b>3,637</b>	<b>3,373</b>	<b>2,791</b>	<b>2,510</b>	<b>2,556</b>	<b>35,822</b>
<b>Gas</b>													
On-Pk Cons. (\$)	992	911	810	554	423	370	358	380	405	568	647	939	7,358
<b>Monthly Total (\$):</b>	<b>3,548</b>	<b>3,255</b>	<b>3,362</b>	<b>3,270</b>	<b>3,886</b>	<b>3,946</b>	<b>4,106</b>	<b>4,017</b>	<b>3,777</b>	<b>3,359</b>	<b>3,158</b>	<b>3,494</b>	<b>43,180</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.69 \$/ft<sup>2</sup>

<b>High Efficiency Low-E Glass</b>													
<b>Electric</b>													
On-Pk Cons. (\$)	1,915	1,731	1,911	2,011	2,608	2,695	2,850	2,747	2,531	2,086	1,869	1,914	26,867
On-Pk Demand (\$)	303	303	303	365	410	436	440	433	409	366	360	303	4,431
<b>Total (\$):</b>	<b>2,218</b>	<b>2,034</b>	<b>2,213</b>	<b>2,375</b>	<b>3,018</b>	<b>3,131</b>	<b>3,290</b>	<b>3,180</b>	<b>2,939</b>	<b>2,452</b>	<b>2,229</b>	<b>2,217</b>	<b>31,298</b>
<b>Gas</b>													
On-Pk Cons. (\$)	797	732	656	466	358	313	302	323	344	466	521	744	6,022
<b>Monthly Total (\$):</b>	<b>3,015</b>	<b>2,766</b>	<b>2,870</b>	<b>2,841</b>	<b>3,377</b>	<b>3,445</b>	<b>3,592</b>	<b>3,503</b>	<b>3,284</b>	<b>2,918</b>	<b>2,750</b>	<b>2,960</b>	<b>37,320</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.32 \$/ft<sup>2</sup>

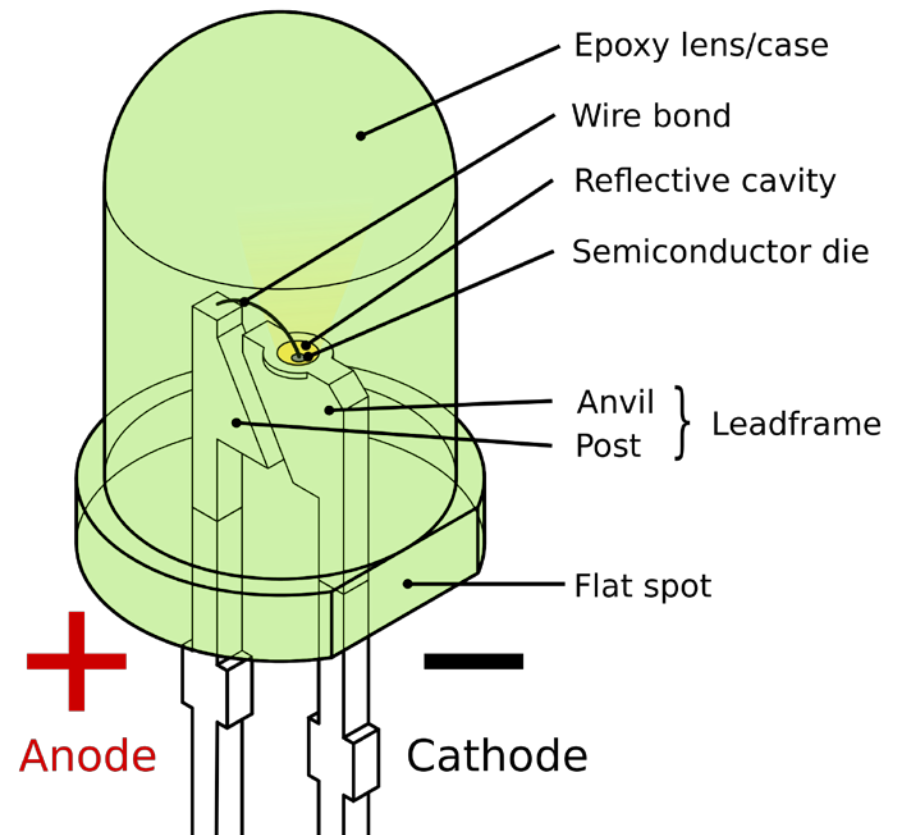
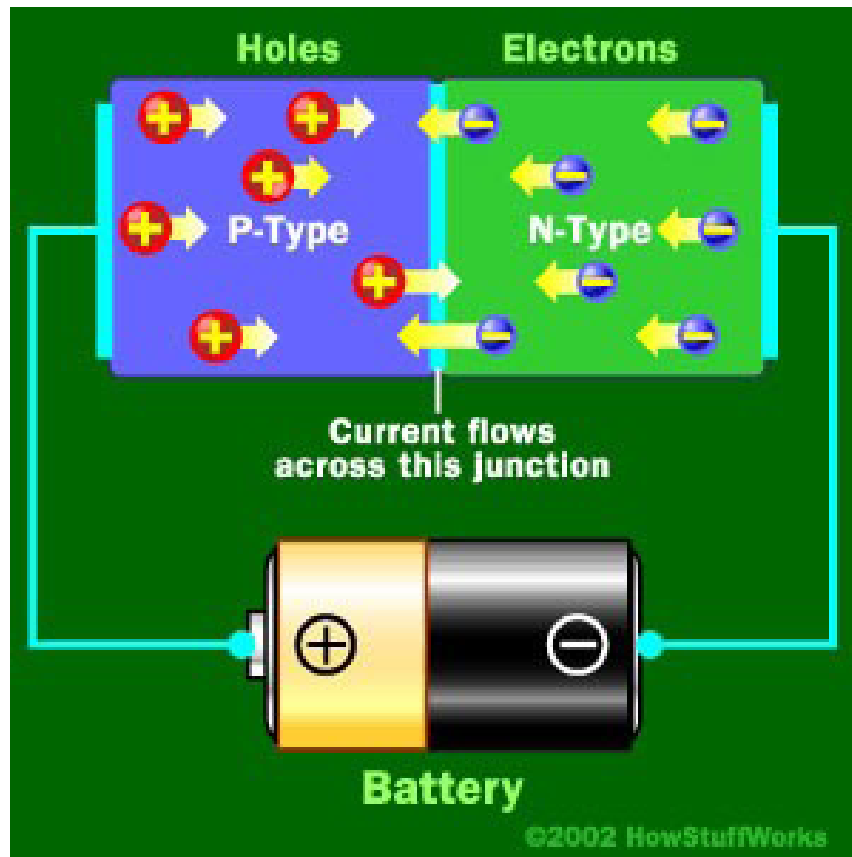


# LED Lighting

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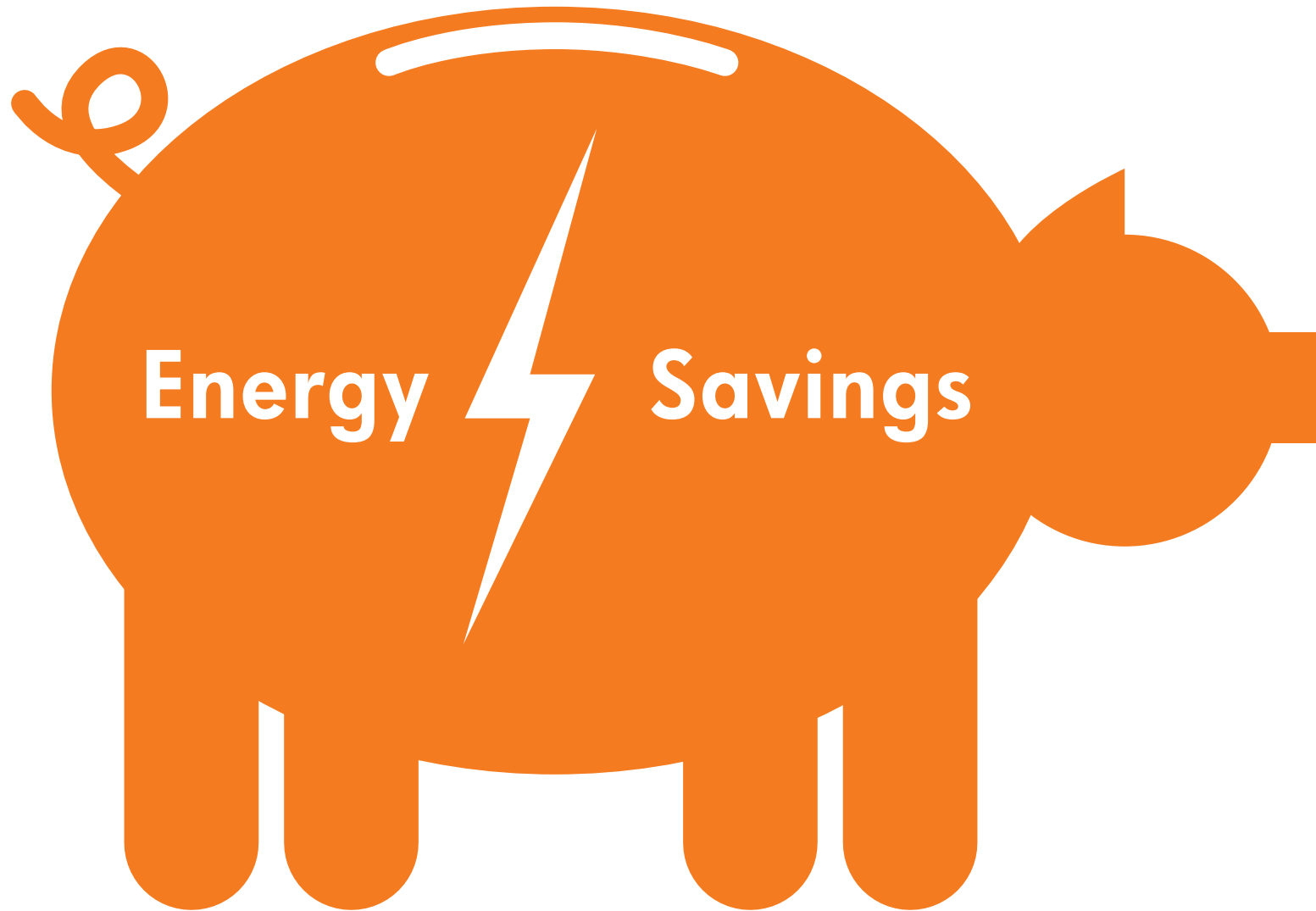


# What is LED lighting?

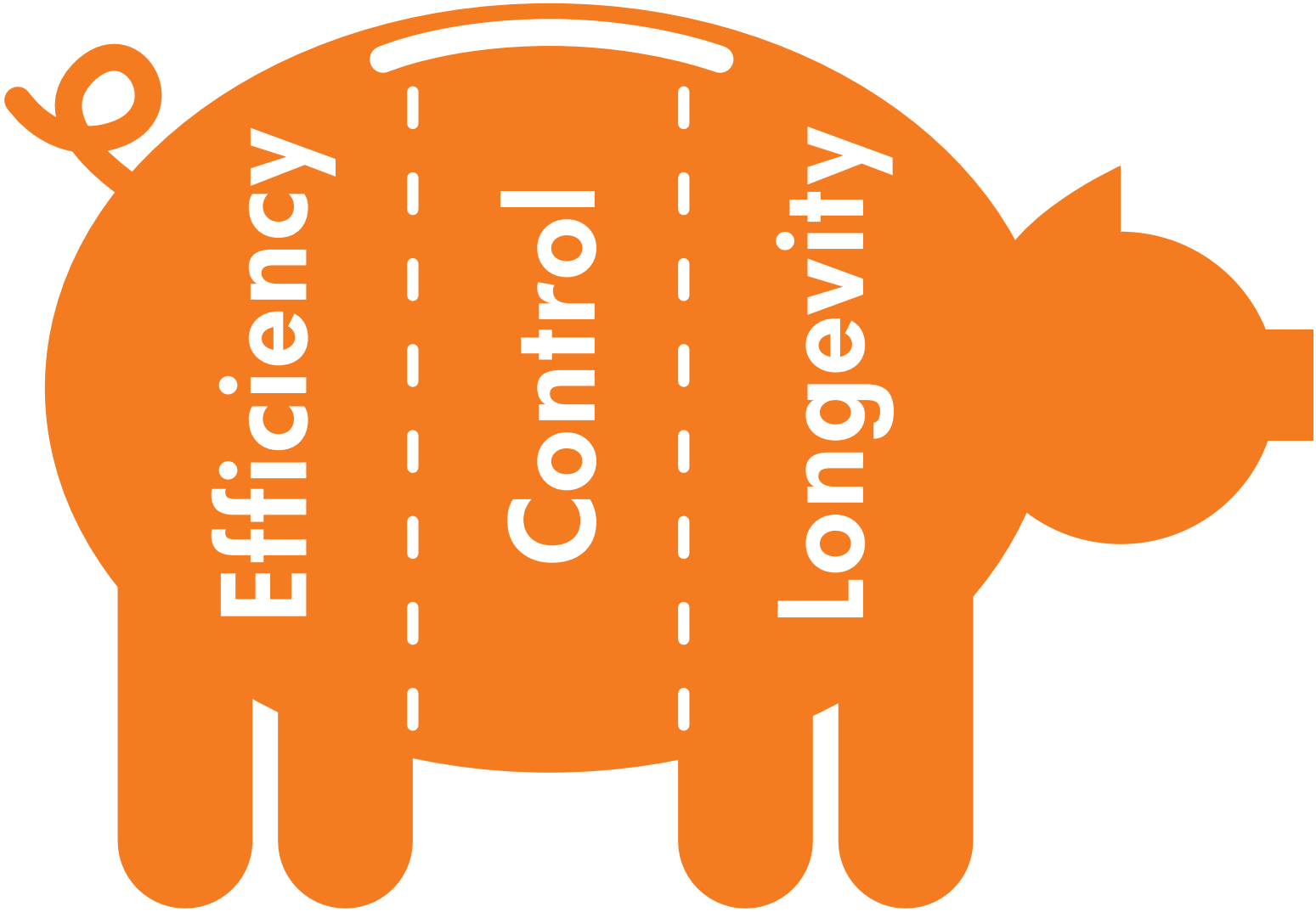


# Economic advantages of LED

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# Economic advantages of LED



# Advantage 1: Efficiency

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# Advantage 1: Efficiency

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**60w incandescent**  
14 L/w



**50w halogen**  
11 L/w



**53w halogen**  
17 L/w



**32w compact fl**  
75 L/w



**400w metal halide**  
88 L/w



**32w T8 fl**  
92 L/w



**11w LED**  
73 L/w











**71w 2x4 lay-in LED**  
105 L/w





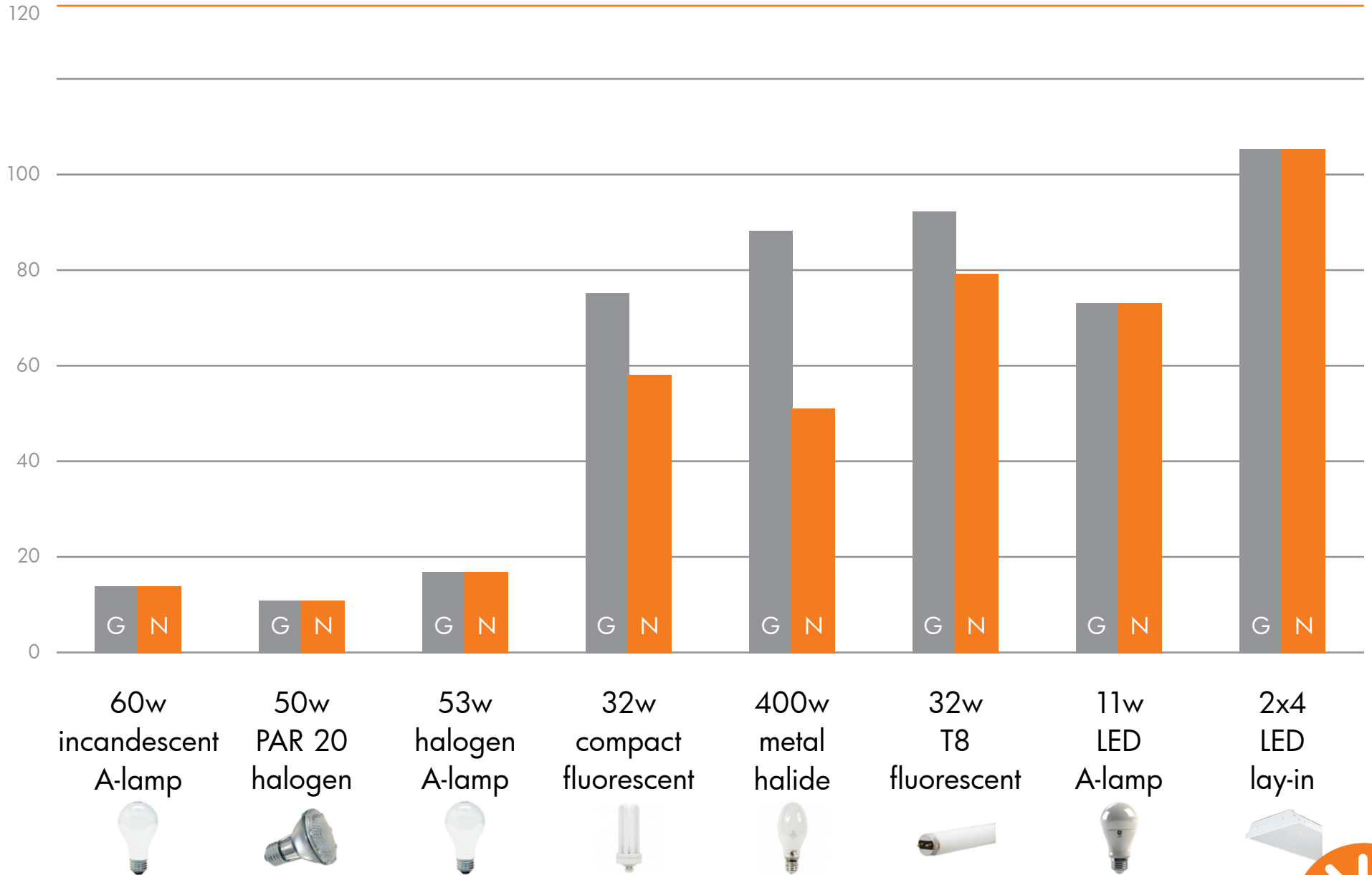
# Advantage 1: Efficiency



	Source	Initial (L)	Power (w)	Gross Efficacy
	60w incandescent A-lamp	730	52	14
	50w PAR 20 halogen	570	50	11
	53w halogen A-lamp	890	53	17
	32w compact fluorescent	2400	32	75
	400w metal halide	35000	400	88
	32w T8 fluorescent	2950	32	92
	11w LED A-lamp	800	11	73
	2x4 LED lay-in	7421	71	105

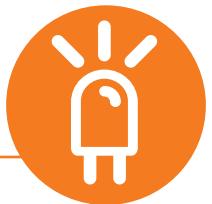


# Advantage 1: Efficiency



# Advantage 2: Control

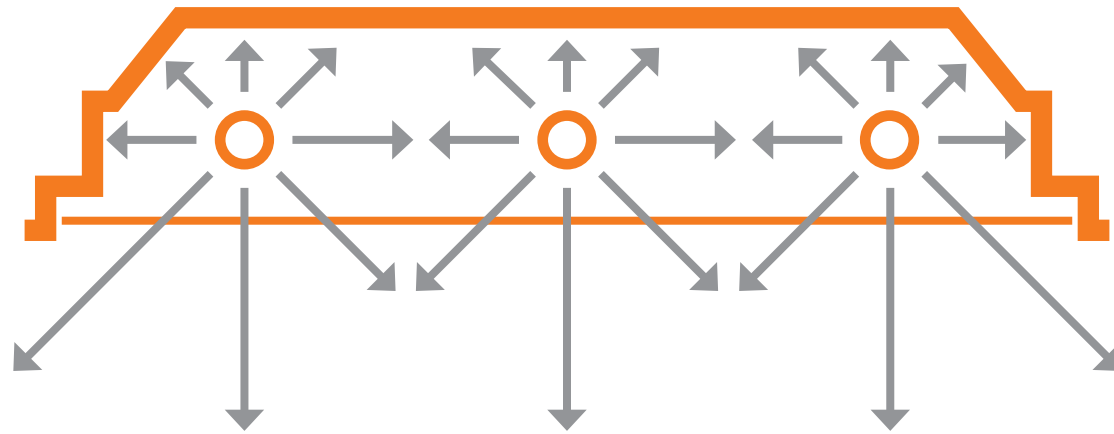
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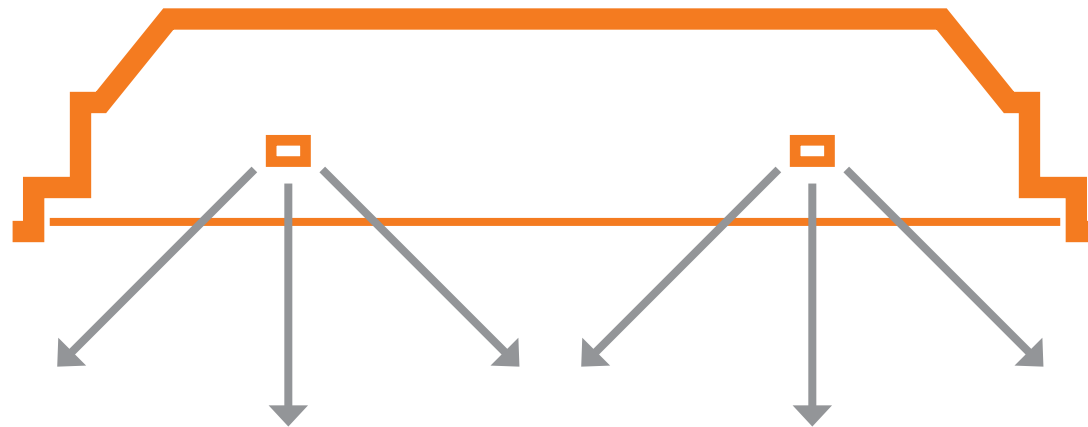
# Advantage 2: Control



## Fluorescent



## LED



# Advantage 2: Control



## Zonal Lumens Summary

Zone	L	% Lamp	% Fixture
0-30	2066	24.2	30.2
0-40	3412	39.9	49.8
0-60	5768	67.5	84.2
0-90	6851	80.1	100.0
90-180	0	0	0
0-180	6851	80.1	100.0

**Fluorescent**

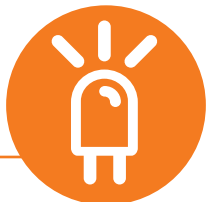
Zone	L	% Lamp	% Fixture
0-30	1713	35.2	35.2
0-40	2710	55.7	55.7
0-60	4192	86.2	86.2
0-90	4865	100.0	100.0
90-180	0	0	0
0-180	4865	100.0	100.0

**LED**



# Advantage 2: Control

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# Advantage 3: Longevity

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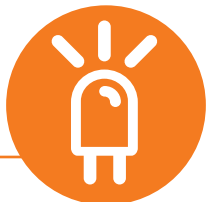


# Advantage 3: Longevity

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**50,000-100,000 hours**  
IES LM-80 & IES TM-21





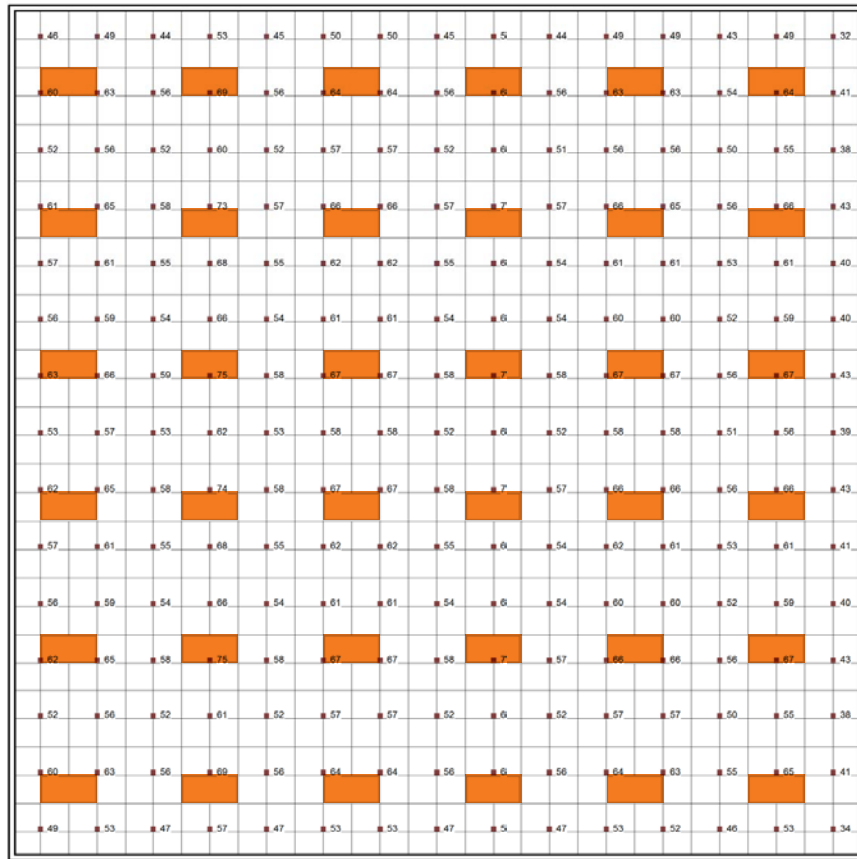
# Advantage 3: Longevity



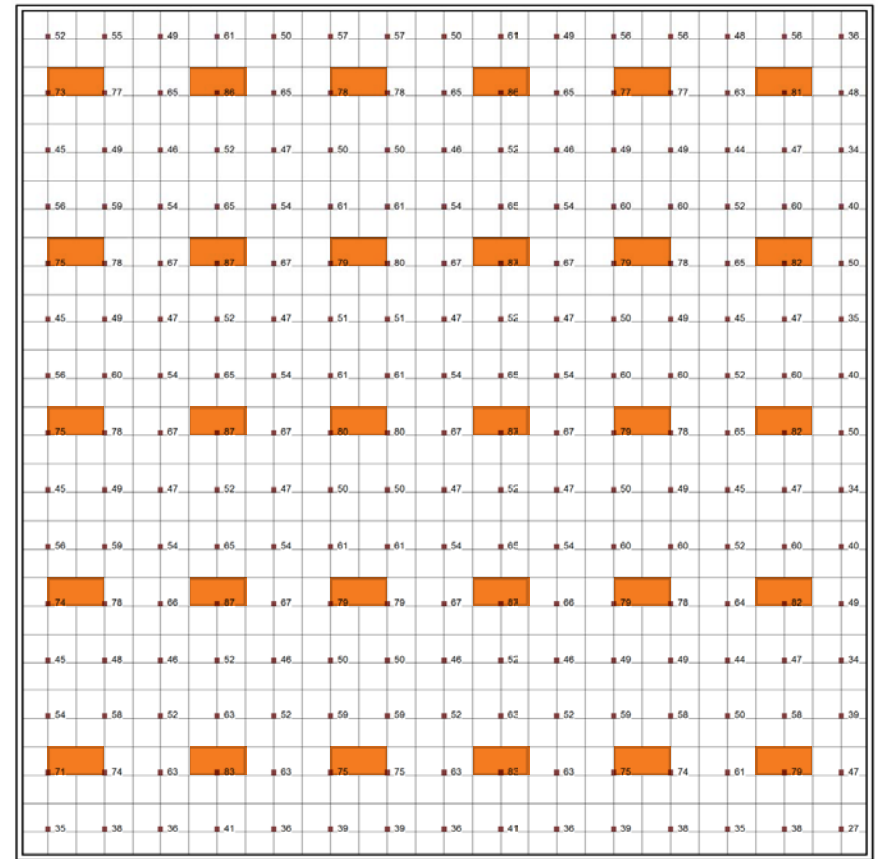
Data Set	Case Temp. [T <sub>s</sub> ]	Ambient Temp. [T <sub>A</sub> ]	Drive Current [I <sub>F</sub> ]	Average Lumen Maintenance at 6,000 hours	Average Chromaticity Shift ( $\Delta u'v'$ ) at 6,000 hours	Reported TM-21 Lifetimes
1	55°C	55°C	200 mA	98.8%	0.0005	L90(6k) > 36,300 hrs L80(6k) > 36,300 hrs L70(6k) > 36,300 hrs
2	85°C	85°C	200 mA	98.7%	0.0006	L90(6k) > 36,300 hrs L80(6k) > 36,300 hrs L70(6k) > 36,300 hrs
3	105°C	105°C	200 mA	98.5%	0.0008	L90(6k) > 36,300 hrs L80(6k) > 36,300 hrs L70(6k) > 36,300 hrs
4	55°C	55°C	375 mA	97.7%	0.0006	L90(6k) = 30,200 hrs L80(6k) > 36,300 hrs L70(6k) > 36,300 hrs
5	85°C	85°C	375 mA	97.6%	0.0007	L90(7k) = 39,600 hrs L80(7k) > 42,300 hrs L70(7k) > 42,300 hrs



# Example Savings



## Fluorescent



## LED



# Example Savings



## ENERGY

Fixture	w	#	Total w	Hrs/Yr	Total KwH	Rate	Energy \$
Fluorescent	85	36	3060	4160	12729.6	\$.08	<b>\$1,018.37</b>
LED	71	30	2130	4160	8860.8	\$.08	<b>\$708.86</b>

## MAINTENANCE

Fixture	Lamps	Total	Life	#/Yr	Rplc \$	Maint \$
Fluorescent	3	108	30,000	14.976	\$15.00	<b>\$224.64</b>
LED	-	-	-	-	-	-



# Example Savings

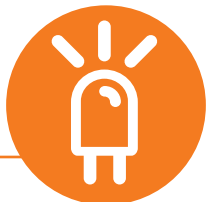
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## SAVINGS

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<b>Fixture</b>	<b>Energy + Maintenance</b>	<b>Savings/Yr</b>
Fluorescent	\$1,243.01	-
LED	\$708.76	<b>\$534.14</b>



# Example Savings

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## CAPITAL COSTS

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<b>Fixture</b>	<b>Cost</b>	<b>#</b>	<b>Total</b>
Fluorescent	\$105	36	<b>\$3,780</b>
LED	\$170	30	<b>\$5,100</b>



# Example Savings

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## PAYBACK

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**LED Premium**

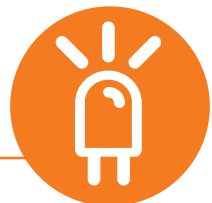
\$1,320

**Savings/Yr**

\$534.14

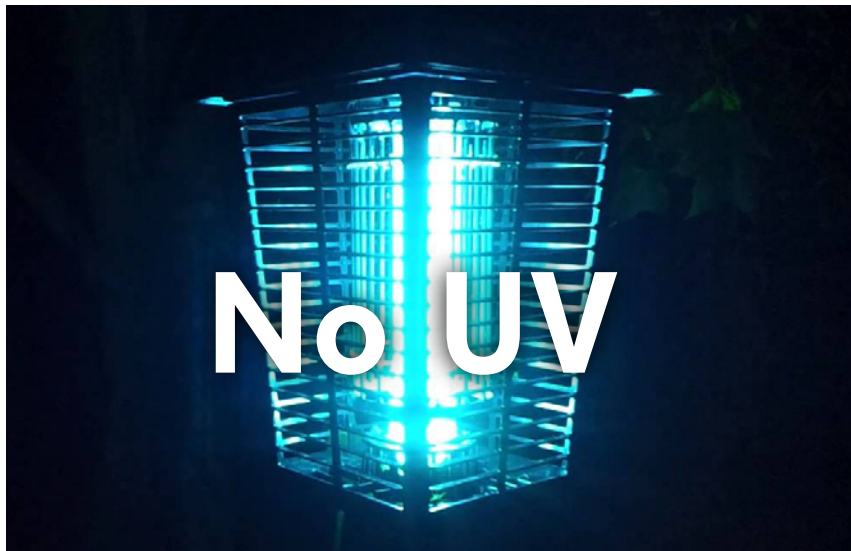
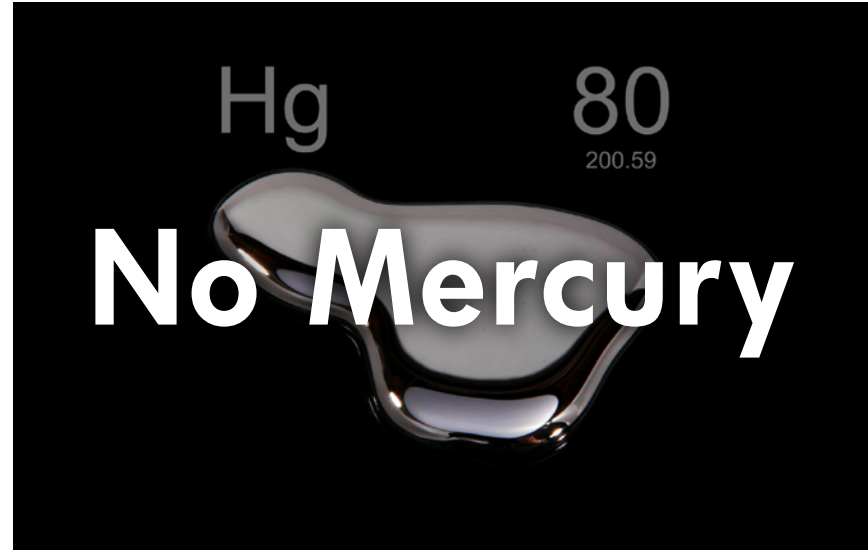
**Payback**

2.47 Yrs



# Additional Benefits

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# Additional Benefits



## Efficiency & the Energy Code

### ASHRAE 90.1 Table 9.3.1.1 Lighting Power Densities Using The Building Area Method

Common Space Types <sup>a</sup>	LPD, W/ft <sup>2</sup>	Building-Specific Space Types	LPD, W/ft <sup>2</sup>
Office—Enclosed	1.1	Gymnasium/Exercise Center	
Office—Open Plan	1.1	Playing Area	1.4
Conference/Meeting/Multipurpose	1.3	Exercise Area	0.9
Classroom/Lecture/Training	1.4	Courthouse/Police Station/Penitentiary	
For Penitentiary	1.3	Courtroom	1.9
Lobby	1.3	Confinement Cells	0.9
For Hotel	1.1	Judges' Chambers	1.3
For Performing Arts Theater	3.3	Fire Stations	
For Motion Picture Theater	1.1	Engine Room	0.8
Audience/Seating Area	0.9	Sleeping Quarters	0.3
For Gymnasium	0.4	Post Office—Sorting Area	1.2
For Exercise Center	0.3	Convention Center—Exhibit Space	1.3
For Convention Center	0.7	Library	
For Penitentiary	0.7	Card File and Cataloging	1.1
For Religious Buildings	1.7	Stacks	1.7
For Sports Arena	0.4	Reading Area	1.2
For Performing Arts Theater	2.6	Hospital	
For Motion Picture Theater	1.2	Emergency	2.7
For Transportation	0.5	Recovery	0.8
Atrium—First Three Floors	0.6	Nurses' Station	1.0
Atrium—Each Additional Floor	0.2	Exam/Treatment	1.5
Lounge/Recreation	1.2	Pharmacy	1.2
For Hospital	0.8	Patient Room	0.7
Dining Area	0.9	Operating Room	2.2
For Penitentiary	1.3	Nursery	0.6
For Hotel	1.3	Medical Supply	1.4
For Motel	1.2	Physical Therapy	0.9
For Bar Lounge/Leisure Dining	1.4	Radiology	0.4
For Family Dining	2.1	Laundry—Washing	0.6
Food Preparation	1.2	Automotive—Service/Repair	0.7
Laboratory	1.4	Manufacturing	
Restrooms	0.9	Low Bay (<25 ft Floor to Ceiling Height)	1.2
Dressing/Locker/Fitting Room	0.6	High Bay (≥25 ft Floor to Ceiling Height)	1.7
Corridor/Transition	0.5	Detailed Manufacturing	2.1
For Hospital	1.0	Equipment Room	1.2
For Manufacturing Facility	0.5	Control Room	0.5
Stairs—Active	0.6	Hotel/Motel Guest Rooms	1.1
Active Storage	0.8	Dormitory—Living Quarters	1.1
For Hospital	0.9	Museum	
Inactive Storage	0.3	General Exhibition	1.0
For Museum	0.8	Restoration	1.7
Electrical/Mechanical	1.5	Bank/Office—Banking Activity Area	1.5





# Additional Benefits



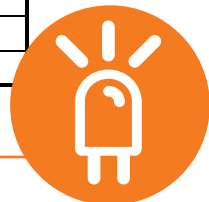
## Tax Deductions - (EPACT) & Utility Incentives

Previous Example:

Tax Deduction - \$540.00 - 1.46 yr payback

Util. Incentive - \$193.00 - 1.1 yr payback

Building Area Type	Lighting Power Density (w/sq ft)				
	1989	1999	2001	2004	2007
Automotive Facility	0.96	1.5	1.5	0.9	0.9
Convention Center	2.07	1.4	1.4	1.2	1.2
Court House	1.44	1.4	1.4	1.2	1.2
Dining: Bar Lounge/Leisure	1.37	1.5	1.5	1.3	1.3
Dining: Cafeteria/Fast Food	1.37	1.8	1.8	1.4	1.4
Dining: Family	1.37	1.9	1.9	1.6	1.6
Dormitory	1.15	1.5	1.5	1	1
Exercise Center	2.07	1.4	1.4	1	1
Gymnasium	2.07	1.7	1.7	1.1	1.1
Healthcare Clinic	1.44	1.6	1.6	1	1
Hospital	1.44	1.6	1.6	1.2	1.2
Hotel	1.15	1.7	1.7	1	1
Library	1.29	1.5	1.5	1.3	1.3
Manufacturing Facility	0.96	2.2	2.2	1.3	1.3
Motel	1.15	2	2	1	1
Motion Picture Theater	2.07	1.6	1.6	1.2	1.2
Multi-Family	1.15	1	1	0.7	0.7
Museum	2.07	1.6	1.6	1.1	1.1
Office	1.26	1.3	1.3	1	1
Parking Garage	1.03	0.3	0.3	0.3	0.3
Penitentiary	1.44	1.2	1.2	1	1
Performing Arts Theatre	2.07	1.5	1.5	1.6	1.6
Police/Fire Station	1.44	1.3	1.3	1	1
Post Office	1.44	1.6	1.6	1.1	1.1
Religious Building	2.07	2.2	2.2	1.3	1.3
Retail	2.25	1.9	1.9	1.5	1.5
School/University	1.29	1.5	1.5	1.2	1.21
Sports Arena	2.07	1.5	1.5	1.1	1.1
Town Hall	1.44	1.4	1.4	1.1	1.1
Transportation	2.07	1.2	1.2	1	1
Warehouse	1.03	1.2	1.2	0.8	0.8
Workshop	0.96	1.7	1.7	1.4	1.4



# Things to Consider

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Retrofit Options

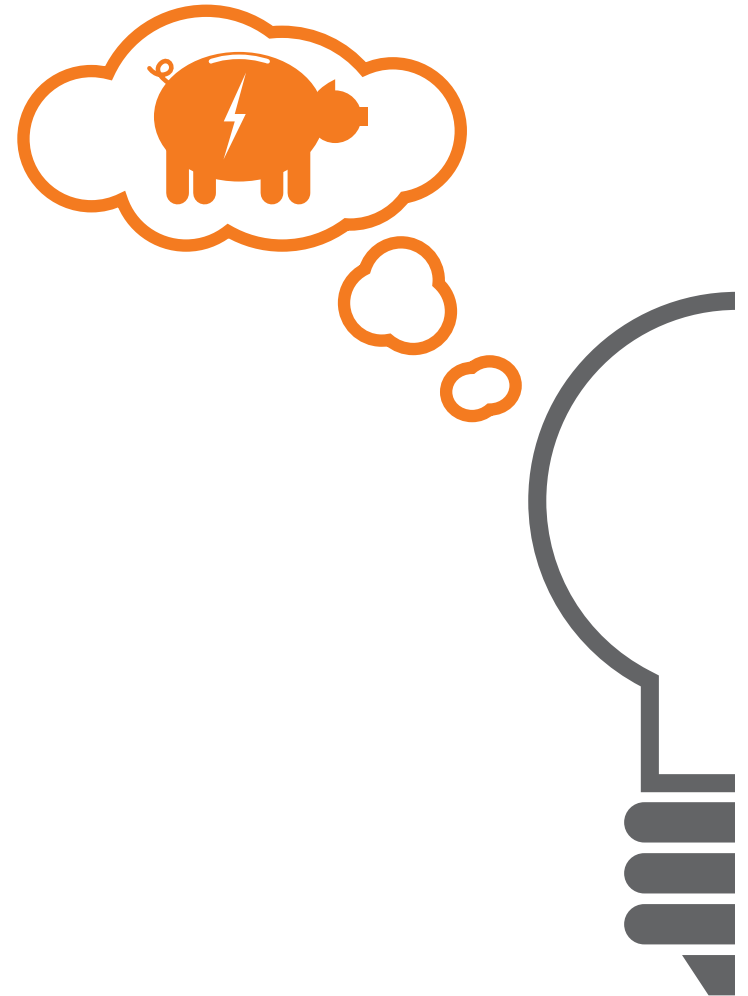
Color Consistency

Drivers

Dimming

Lifespan

Manufacturers



# Mechanical Systems

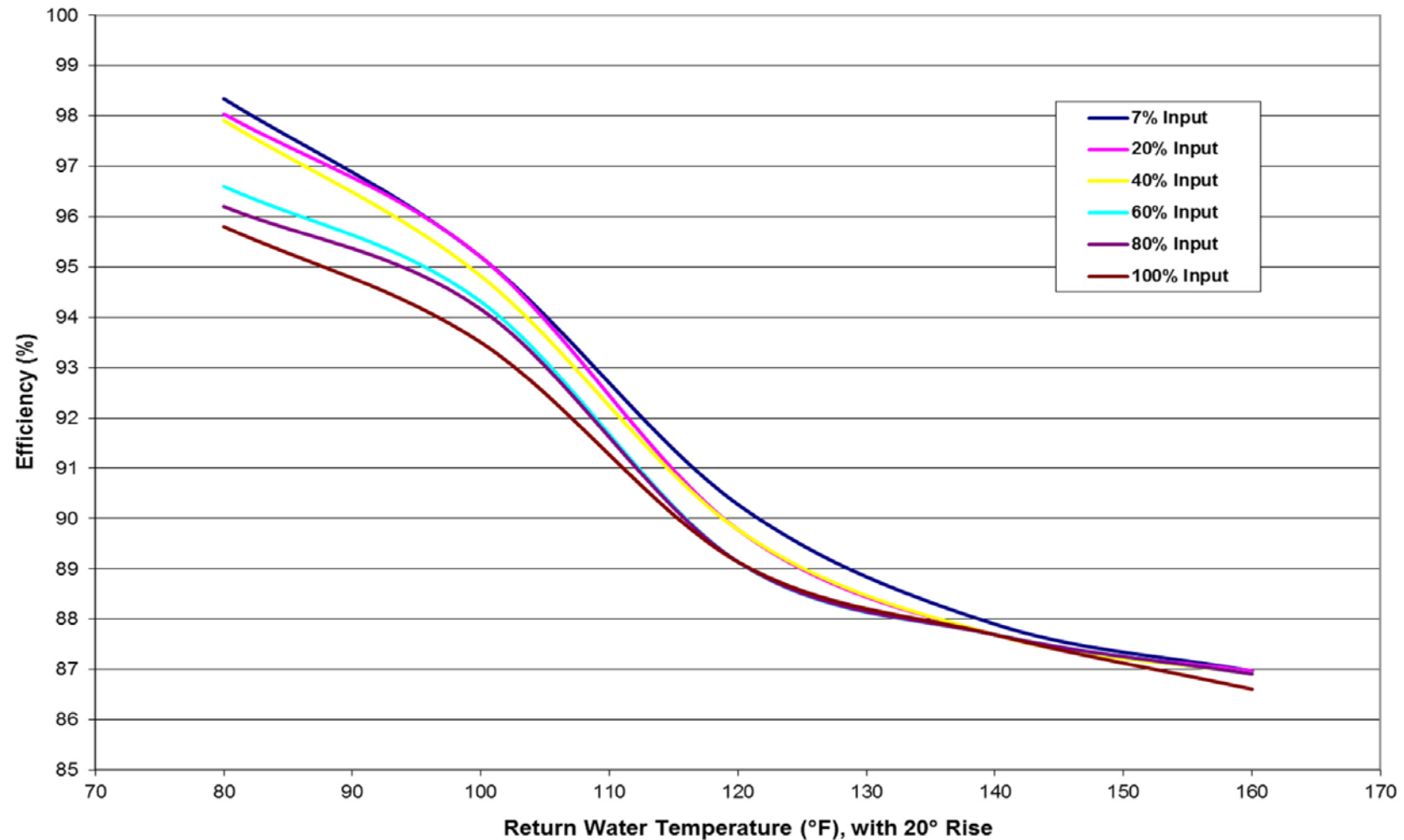
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# What about HE boilers?



*Thermal Efficiency of a High Efficiency Boiler*



# What does efficiency gain me?



## MONTHLY UTILITY COSTS

By Design Collaborative

Utility	----- Monthly Utility Costs -----												Total
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
<b>Base Building - Code Minimum</b>													
<b>Electric</b>													
On-Pk Cons. (\$)	2,214	2,001	2,209	2,303	2,998	3,084	3,253	3,150	2,910	2,376	2,134	2,213	30,846
On-Pk Demand (\$)	343	343	343	413	465	491	495	487	463	415	376	343	4,976
<b>Total (\$):</b>	<b>2,557</b>	<b>2,344</b>	<b>2,552</b>	<b>2,716</b>	<b>3,463</b>	<b>3,575</b>	<b>3,748</b>	<b>3,637</b>	<b>3,373</b>	<b>2,791</b>	<b>2,510</b>	<b>2,556</b>	<b>35,822</b>
<b>Gas</b>													
On-Pk Cons. (\$)	992	911	810	554	423	370	358	380	405	568	647	939	7,358
<b>Monthly Total (\$):</b>	<b>3,548</b>	<b>3,255</b>	<b>3,362</b>	<b>3,270</b>	<b>3,886</b>	<b>3,946</b>	<b>4,106</b>	<b>4,017</b>	<b>3,777</b>	<b>3,359</b>	<b>3,158</b>	<b>3,494</b>	<b>43,180</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.69 \$/ft<sup>2</sup>

<b>High Efficiency Chiller</b>													
<b>Electric</b>													
On-Pk Cons. (\$)	2,073	1,874	2,068	2,161	2,786	2,841	2,989	2,906	2,702	2,224	1,998	2,072	28,694
On-Pk Demand (\$)	324	324	324	389	432	453	456	450	430	389	350	324	4,646
<b>Total (\$):</b>	<b>2,397</b>	<b>2,198</b>	<b>2,392</b>	<b>2,550</b>	<b>3,218</b>	<b>3,294</b>	<b>3,445</b>	<b>3,356</b>	<b>3,133</b>	<b>2,613</b>	<b>2,348</b>	<b>2,396</b>	<b>33,340</b>
<b>Gas</b>													
On-Pk Cons. (\$)	992	911	810	554	423	370	358	380	405	568	647	939	7,358
<b>Monthly Total (\$):</b>	<b>3,389</b>	<b>3,109</b>	<b>3,202</b>	<b>3,104</b>	<b>3,641</b>	<b>3,665</b>	<b>3,803</b>	<b>3,736</b>	<b>3,538</b>	<b>3,181</b>	<b>2,995</b>	<b>3,335</b>	<b>40,698</b>

Building Area = 16,060 ft<sup>2</sup>  
 Utility Cost Per Area = 2.53 \$/ft<sup>2</sup>





# How does your building stack up?

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# Questions?

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